



W&S Financial Group Distributors

A member of Western & Southern Financial Group



Scott W. Edblom, **F.S.A., M.A.A.A.**

Senior Vice President
Product Management

W&S Financial Group Distributors, Inc.

Scott W. Edblom is senior vice president, product management, for W&S Financial Group Distributors, Inc., an operating unit of IFS Financial Services, Inc., and wholesale division of Western & Southern Financial Group (Western & Southern), based in Cincinnati.

With more than 15 years of experience in the insurance and financial services industry, Edblom is responsible for product development and maintenance of all lines of business sold through W&S Financial Group Distributors. He joined Western & Southern in 2007, having previously served as director of product development for the Merrill Lynch Insurance Group.

Edblom earned his bachelor's degree from Gustavus Adolphus College in St. Peter, Minn., where he graduated summa cum laude with majors in both physics and mathematics. He completed graduate work in mathematics at the University of California, Los Angeles (UCLA) where he received both a master's degree and candidate in philosophy degree before starting his actuarial career in the insurance industry. Scott has been a Fellow of the Society of Actuaries since 2004.

Both native Minnesotans, Edblom and his wife, Traci, make their home in Milford, Ohio, where they are raising two school-age children.

To address the risks associated with accumulation, distribution and preservation of retirement wealth, W&S Financial Group Distributors serves as Western & Southern's wholesale distributor of annuity and life insurance products from Western-Southern Life Assurance Company, Integrity Life Insurance Company and National Integrity Life Insurance Company.

Variable products distributed by Touchstone Securities, Inc. All are member companies of Western & Southern, a diversified family of financial services companies whose heritage dates to 1888. Supporting a national network of financial institutions, broker-dealers, independent agents and independent marketing organizations, W&S Financial Group Distributors assists financial professionals in helping individuals invest for, live in and manage risk up to and through retirement.

Products are issued and guaranteed by Western-Southern Life Assurance Company, Cincinnati, OH, Integrity Life Insurance Company, Cincinnati, OH, and National Integrity Life Insurance Company, Goshen, NY. Western & Southern Life operates in all states except AK, ME, NH, NY and RI. Integrity operates in all states except ME, NH, NY and VT, where National Integrity Life Insurance Company operates.