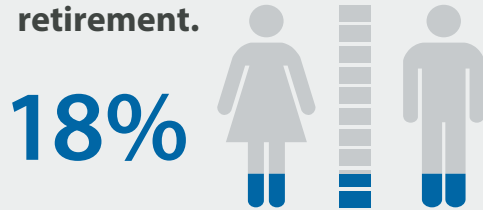


## Do some of these facts sound like you? If so, we have strategies that may help.

**1. Just 18% of workers are very confident they will have enough money to live comfortably in retirement.**



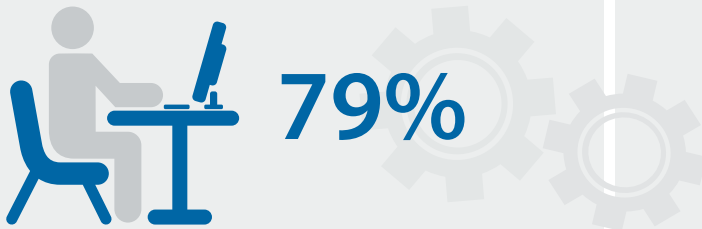
Source: 2017 Retirement Confidence Survey, ebri.org

**2. 62% of workers have not tried to calculate how much money they will need in retirement.**



Source: 2017 Retirement Confidence Survey, ebri.org

**3. 79% of workers plan to work in retirement.**



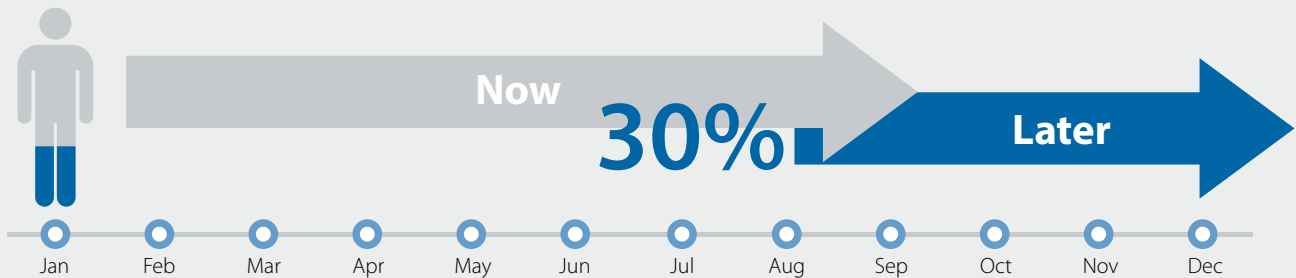
Source: 2017 Retirement Confidence Survey, ebri.org

**4. Only 11% of pre-retirees have a formal financial plan for retirement.**



Source: 2017 Retirement Confidence Survey, ebri.org

**5. In 2016, 30% of baby boomers postponed plans to retire.**



Source: The Motley Fool, "Baby Boomers' Retirement Woes Summed Up in 5 Statistics," May 15, 2016.

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